

School Board of Charlotte County, Florida  
School Board Meeting  
**ITN 18/19-85GH**  
August 14, 2018



**Intended Notice of Award\***

ITN 18/19-85GH  
**Print Management**

**Background**

We have completed the contract term of the original Print Management contract. As such, we issued an Invitation to Negotiate (ITN) that was nationally broadcast.

The purpose of this ITN is to i) reduce overall District print costs, ii) improve reliability of copiers and printers and iii) give both administrators and end-users visibility to reduce usage and/or select the lowest machine to make copies.

A District evaluation team reviewed competitive proposals and prepared a rank order based upon the best value, evaluation criteria set forth in the ITN.

**Recommendation**

Based upon this evaluation mentioned above, the Chief Technology Officer and Director of Purchasing request the Board's approval of award to the top ranked company (first listed): i) Dex Imaging, Inc., ii) J.M. Todd, Inc., iii) Konica Minolta Business Solutions U.S.A Inc., and iv) LeXDirect, LLC

A handwritten signature in black ink, appearing to read "Chris Bress", is written over a white rectangular background with a blue horizontal line.

Chris Bress, Chief Technology Officer=

A handwritten signature in black ink, appearing to read "Chris Heelan", is written over a white rectangular background with a blue horizontal line.

Chris Heelan, Director of Purchasing

\*Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.